BayBoston Corporate Profile

January 2019

BAY BOSTON

WE ARE A VALUE INVESTOR,
TARGETING GROWING COMPANIES
IN THE FINANCIAL SECTOR

1280 CENTRE STREET, SUITE 2, NEWTON CENTER, MA 02459 | 617-607-4600 | INFO@BAYBOSTON.COM | BAYBOSTON.COM

TEAM

Our team has over 85 years of combined experience in operating financial services companies and executing on investment opportunities

CARLOS M. GARCIA

CEO, FOUNDER / MANAGING PARTNER

- 25 years financial industry experience both in the private and public sector
- 11 years of investment experience
- 14 years at Banco Santander
- Dual Degree - Wharton School and College of Arts and Sciences at U. of Penn.

LIESL SITTON

PRINCIPAL / MANAGING PARTNER

- 20 years of experience in portfolio and investment management
- Former alternative investment portfolio director at Boston Consulting Group
- 8 years at Fidelity Investments and Devonshire Investors
- 11 years at Ernst and Young

RICHARD TOOMEY

PRINCIPAL / COMPLIANCE OFFICER

- 40 years of experience in credit, M&A and securities transactions
- 15 years serving as chief legal counsel of banks
- BayBoston since 2014

MIKE FISCHER

ANALYST

- BSc – Boston College
- Former Investment Associate – Cambridge Associates
- BayBoston since 2018

SENIOR ADVISORS

DANA CALLOW

- Founder of Boston Millennia Partners, a life sciences private equity group

RICK DURKES

- Vice Chairman, Investment Banking Raymond James

JEFF WEEDEN

- Former CFO, KeyCorp a top-25 U.S. bank

WARD WOODS

- Former CEO Bessemer Securities, Lazard Senior Partner and Trustee of Stanford University

HIGHLIGHTS

BayBoston invests in financial services companies in the small and middle market in the U.S., Latin America and select geographies

- BayBoston was founded in 2013 by Carlos M. Garcia
- BayBoston currently has three actively managed funds and also acts as sponsor/lead investor in specific opportunities
- BayBoston led in November 2018 an investor consortium in the multi-hundred millions of dollars acquisition of Caribbean Financial Group (CFG)
- Hands-on investor advising portfolio companies on strategy, growth, and human capital
- The BayBoston Funds' (2016 and 2015 vintages) returns rank in the top two quartiles of the Cambridge Associates US Private Equity Index*

*Cambridge Associates US Private Equity Index, as of June 2018

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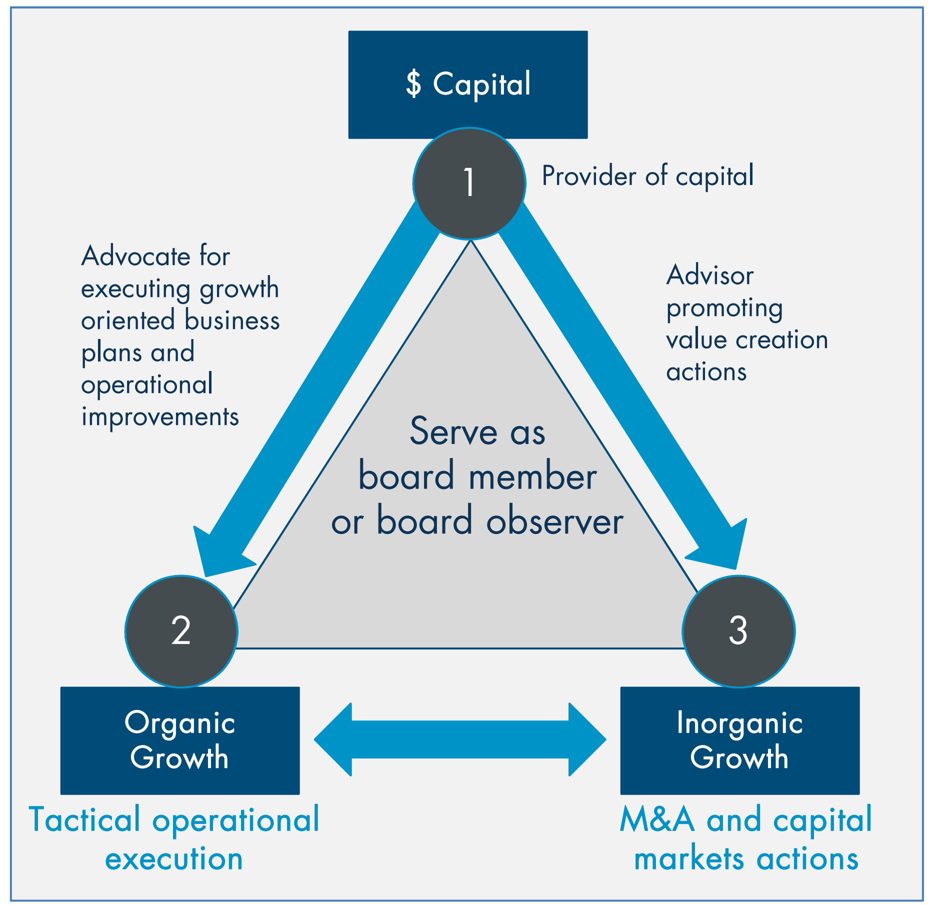
STRATEGY

Type of Transaction	Recapitalization, growth capital, acquisition, consolidation, go-private, minority position and select special situations
Ownership	Banks: 4.9% to 24.9% Non-banks: control and minority
Board Representation	Required
Investment Stage	Mostly beyond early stage
Type of Company	Private or public companies
Size of Company	Over $100 million in assets
Holding Period	3 to 7 years

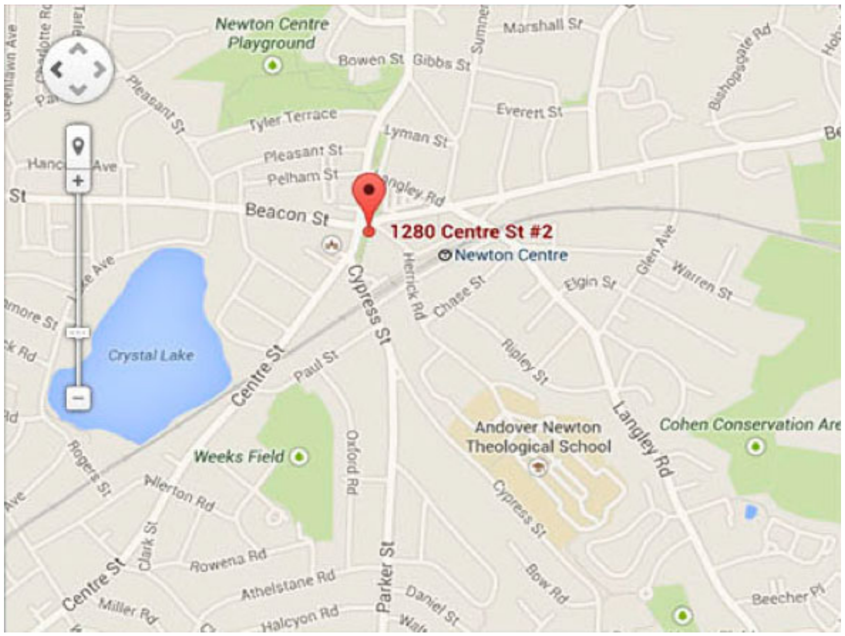
BayBoston's Value Creation Approach



CONTACT

BayBoston Managers LLC

TEL: 617.607.4600 | EMAIL: info@bayboston.com | WEBSITE: bayboston.com



MAIN OFFICE

1280 Centre Street, Suite 2, Newton Center, MA 02459

Directions to the main office: Take exit 17 to Newton off the Mass Pike (I-90). Continue on the roundabout to Centre Street. Drive 1.9 miles to 1280 Centre Street. The parking entrance is on Herrick Road or park in the nearby municipal lots.

INVESTMENT PROPOSALS

If you are a community bank or financial services company interested in seeking an investment from our Fund, e-mail us at info@bayboston.com, or visit us at www.bayboston.com

CAREERS WITH US

If you are interested in seeking a career with us, please send us your resume by e-mail to info@bayboston.com